



Don't Do It the Hard Way: "A wise man learns from the mistakes of others, Only a fool insists on making his own"

Your Uncle Ralph, Delvin R. Chatterson

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Don't Do It the Hard Way

"A wise man learns from the mistakes of others, Only a fool insists on making his own."

Learn how to be better and do better by sharing the stories of experienced entrepreneurs. In this book Uncle Ralph will help you with:

- Getting Started
- Operating Effectiveness • Managing Relationships
- Customer Service • Strategic Leadership • Managing the Numbers
- Marketing & Sales • Building Business Value

You will be inspired and informed. And you will learn from the mistakes of others to avoid making too many of your own.

Plus: How to Avoid the Seven Biggest Mistakes that Entrepreneurs Make.

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